



SOMREP - INCLUSIVE LIVELIHOODS FOR VULNERABLE PASTORAL GROUPS

Terms of Reference (ToR) For Training of Milk Vendors on Appropriate Milk Handling and Business Management

1. BACKGROUND

ADRA Somalia has been operating in Somalia since 1992 implementing emergency relief and development interventions in different sectors including water and sanitation, health, food security, education, economic development, and energy. Currently ADRA Somalia portfolio is in water and sanitation, education, energy and livelihoods, food security and relief interventions. Within the portfolio framework, ADRA emphasis on integration of key thematic areas such as resilience, conflict mitigation, gender mainstreaming, renewable energy approaches and capacity development in its programming.

ADRA is a member of SomRep consortium working in various districts in Somalia. ADRA is currently implementing Somali Resilience Program (SomRep) with six other partner organizations with deep experience in Somalia to build resilient households and communities across Somalia. The Somali Resilience Program, or SomRep, is an ambitious approach to tackle the challenge of recurrent droughts and the chronic vulnerability that affects pastoralists, agro-pastoralists, and peri-urban households in targeted districts.

The overall objective of the SomRep program is to build household and community resilience to drought and other related risks (including animal health and diseases, flooding, market disruptions and price fluctuations, new influxes of IDPs into communities, and climate change and environmental degradation) in Somalia.

ADRA's SomRep-SIDA intervention targets the pastoralist, agro-pastoralist and peri-urban communities in 11 villages in Sool region with most in Lascanood district (Yagori, Adhicadeeye, Tulosamokab, Yeyla, Shululux, Lafawayne, Gambadhe, Waqdari, Kalabaydh, Dhumay and Xidhxidh), a region that has suffered recurrent drought and extreme climatic conditions with devastating effects on the lives of people, the environment and communities' livelihoods. These droughts often occur in contexts where conflict, high food prices, and restrictions on traditional livelihood strategies have already impoverished large sections of the population.

The SIDA III Project is a two-year intervention funded by the Swedish International Development Cooperation Agency (SIDA) and implemented by ADRA in Lasanod District, Sool Region, Somalia. The overarching objective of the project is to strengthen the resilience of vulnerable populations by supporting inclusive, locally led development processes that enhance access to essential services, improve household and community livelihoods, and promote institutional capacity-building and social cohesion. By adopting a multi-sectoral approach, the project aims to address the root causes of vulnerability and support the transition from humanitarian relief to sustainable development.

As part of the resilience building, training and enhancing capacity of local small-scale traders. A key group in the ecosystem is the vendors trading in milk. Training on the milk handling and potential for formation of an association that can enhance trade.

2. OBJECTIVE OF THE CONSULTANCY

2.1 Training Objective

The main objective of the consultancy is to train a group of milk vendors that operate from Lasanod market on appropriate milk handling to in process of carrying out their business.

2.2 Main Responsibilities of the Consultant

Provide a participatory training to 30 members that deals with purchase and sell of raw milk in Lasanod Market.

2.3 Specific tasks and issues to be addressed in this consultancy

Train the group on:

2.3.1 Sources of milk contamination. Raw milk may be contaminated by bacteria from several sources. These include:

- Udder and udder flanks
- Milker
- Milking environment
- Milking equipment
- Vessels used for milk storage and transportation

2.3.2 Milk Handling

- Distinguish between poor and good quality milk
- Use appropriate equipment and deliver milk in a timely manner
- Clean and sanitize milk handling vessels
- Carry out basic milk quality tests
- Observe the legal regulations regarding hygienic handling of milk including use of appropriate equipment, and absence of added water and antibiotic residues in milk

2.3.3 Diseases and consequences/ effects of poor milk handling

2.3.4 Dairy business management for small-scale milk traders

- Basic marketing and business management
- Preparing a business plan
- Product marketing and distribution
- Customer care
- Keeping of dairy records

2.3.5 Formation of business group/ association

The training methodology should be participatory suitable for the participants with little or no formal education and develop acceptable and functional action oriented practical solutions.

2.4 Expected Outcomes

Including the following:

- Carry out the training including post training evaluation
- Formation of business group or association
- Submit a report covering the areas trained on with recommendations.

2.5 Travel Schedule and Duration of Assignment

The consultancy is planned for 7 days in November 2025:

- Preparations - 1 day
- Training in Lasanod - 4 days
- Reporting - 2 days

Total # of days 7 days

3. THE CONSULTANT

A qualified consultant is required for the assignment with background in food handling. The consultant should be experienced in training of nomadic communities and people with low or no academic qualifications.

4 PAYMENT

The Consultant will be paid professional fees in accordance with set/ agreed amount and as per the contract.

5 DURATION OF CONSULTANCY

This assignment covers the training for women at venues to be identified in Lasanod district for a period of 7 days as stipulated in # 2.5 travel schedule and duration of assignment, without option of extension, except in the event of *force majeure*. Should the consultant take a longer time to accomplish the above-mentioned outputs beyond the time agreed, ADRA will not be liable to make any extra payments.